

SMILES FOR EVERYONE FOUNDATION

Annual 2018 Report

Dear Friend,

I would like to extend my deepest gratitude for your ongoing support as the Smiles for Everyone Foundation continues to grow and touch more lives. This past year, the Foundation's volunteers were able to provide over \$3.5 million in donated dentistry, delivering care to over 5,000 individuals in need both at home in the U.S. and around the world. This would not have been possible without your generosity.

We had many patients whose lives were changed by the dental care they received, many brought to tears by the kindness they were shown. In this report, you will be able to read more about these patients and the impact of your donations.

We have even bigger goals for the year ahead. With 29 Days of Giving and one International Outpost Trip scheduled for 2019, we will touch even more lives with our care.

I thank you again for your support in helping to deliver Smiles for Everyone®!



Steven C. Bilt Founder, Chairman & CEO

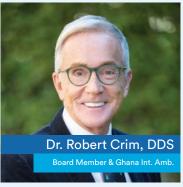






THE SMILES FOR EVERYONE FOUNDATION BOARD OF DIRECTORS PERSONALLY THANKS YOU FOR YOUR SUPPORT









2018 STATISTICS

Volunteers

Patients

821

5,162

Donated Dentistry

Days of Giving

Smile Makeovers

\$3.5 M

21

45

OUR MISSION

To deliver Smiles for Everyone by providing free dental care for people in need, both at home in the U.S. and around the world.

Total Statistics*



18,992SMILES
DELIVERED



SEVENCOUNTRIES
GLOBALLY



\$14,603,955
DONATED
DENTISTRY

TESTIMONIALS

"I'm in awe by the truly impressive team of Go Givers that helped deliver Smiles for Everyone to so many in need at our Oakland Day of Giving! Seeing the look of relief and Smiles on patients' faces was a huge reward for everyone."

- Tom Marshall, Smile Brands Inc. VP of Payer Strategy and Oakland Day of Giving volunteer





"My dental health was severely affecting my life. My jaws and neck were swollen, and I was constantly in pain. My overall experience at the Arcanum office was amazing. Not only was the dental care excellent – the Team members were so friendly, positive, knowledgeable, helpful and professional – they all made

 Patricia R., Smile Makeover recipient, Arcanum, OH "Paraguay siempre les recordara con mucho amor, expecialmente yo." (Paraguay will always remember you with a lot of love, especially me.)

Young patient treated during the 2018
 Paraguay International Outpost Trip



TESTIMONIALS

"You just don't know what this means to me, to be able to eat again without pain is the best gift I have received this year!

- Cody O., Nashville Day of Giving patient

"I was surprised; I did not expect the service I got! Thank you so much; not having dental insurance is hard and I care about my smile. You guys are great, may God continue to bless you."

 Judith C., Fort Smith Day of Giving patient







"The Day of Giving is a reminder that there is a need for dental care in our community [and it] allows us to give back to those less fortunate who may have obstacles accessing dental care."

-Dr. Abdon Manaloto, Roseville Day of Giving volunteer

SPOTLIGHT PROJECT

PARAGUAY INTERNATIONAL OUTPOST TRIP



In July 2018, the Smiles for Everyone Foundation held an International Outpost Trip to Paraguay where Smile Brands Inc. affiliated dental providers and support staff provided care to over 550 individuals at orphanages, community centers and schools in some of the most impoverished communities surrounding Asunción. In addition to bringing dental equipment and supplies to provide to the Outpost, the Foundation team also partnered with local Paraguayan dentists to provide training on complex dental procedures so that they can continue to deliver Smiles throughout the year.

SPOTLIGHT PROJECT

During the six days of outreaches, the Team visited four communities, one of which left a mark on our volunteers. Although the living conditions in this community are very rough, the spirits of these community members remain high.

A group of children had found shells of violins, cellos and drums in the surrounding landfill and were able to refurbish the instruments using other landfill scraps to create an entire orchestra; what they call the "Landfill Harmonic." As a show of appreciation as well as a bid farewell on the Team's last day, the children performed a small concert for the team.









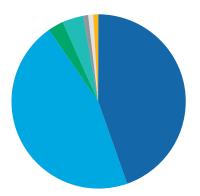




The Smiles for Everyone Foundation relies on support from our partners and sponsors to make delivering Smiles to those in need possible. The Foundation counts on financial contributions as well as in-kind donations of dental equipment and supplies to be able to host our free dental clinics in the most effective manner. Smile Brands Inc. generously covers all administrative overhead costs so that all donations go to serve our programs directly.

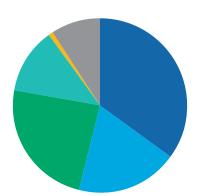
Between the donations from our sponsors and partners, as well as the providers and support staff who donate their time, we are able to provide care in the most impactful manner.

FUNDING SOURCES



EXPENDITURES

- International Programs 47%
- Domestic Programs 46%
- Fundraising 4%
- Accounting & Legal 3%
- Dental Grants 1%
- Hardship Fund 1%
- Miscellaneous 1%



- Smile Brands Team Member Support 35%
- Supplier Partners 24%
- Precious Metals for A Purpose 19%
- In-kind Contributions 12%
- Individual Donors 9%
- Toothbrush Program 1%

\$1 donated provides \$25 in donated dentistry for those in need.



Smiles

for Everyone!





SPONSORS AND PARTNERS

We would like to thank our partners and sponsors who helped further our mission of providing free dental care to individuals in need both at home and around the world over the past year. We appreciate their valuable contributions towards effectively increasing the impact of our programs.























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APEX PRINT TECHNOLOGIES

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CURATOR

DENTALXCHANGE

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VERITONE

2019 GOALS

Volunteers

Patients

1,000

6,000

Donated Dentistry

Days of Giving

Smile Makeovers

\$4 M

29

50

International Outreaches

22



2019 CALENDAR

DOMESTIC

JANUARY

1/27 Gresham, OR

FEBRUARY

2/2 Las Vegas, NV2/9 Burleson, TX

2/16 Holiday, FL

2/24 Westminster, CA

MARCH

3/30 Plano, TX

APRIL

4/6 San Antonio, TX

4/14 Mesa, AZ

4/27 Roseville, CA

MAY

5/5 Kent, WA

5/19 Fresno, CA

JUNE

6/2 Escondido, CA

6/8 Parma Heights, OH

6/15 Goodlettsville, TN

6/22 Houston, TX

6/29 Orlando, FL

JULY

7/13 Mesquite, TX

7/27 Miamisburg, OH

AUGUST

8/4 South Gate, CA

8/17 West Valley, UT

8/25 Eastvale, CA

SEPTEMBER

9/21 Midland, TX

9/28 Austin, TX

OCTOBER

10/5 Lewisville, TX

10/13 Denver, CO

10/20 Temecula, CA

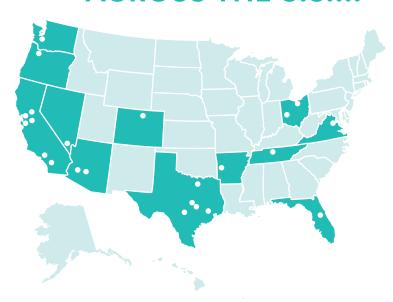
NOVEMBER

11/2 Herndon, VA

11/9 Little Rock, AR

11/16 Houston, TX

DELIVERING SMILES ACROSS THE U.S....



...AND AROUND THE WORLD!



INTERNATIONAL

JANUARY

Paraguay Local Outreach

FEBRUARY

Ghana Local Outreach
Paraguay Local Outreach

MARCH

Paraguay Local Outreach Thailand & Laos International Outpost Trip

APRIL

Laos Local Outreach Nicaragua Local Outreach Paraguay Local Outreach

MAY

Laos Local Outreach
Paraguay Local Outreach

JUNE

Ghana Local Outreach Laos Local Outreach Paraguay Local Outreach Thailand Local Outreach

JULY

Nicaragua Local Outreach Paraguay Local Outreach Thailand Local Outreach

AUGUST

Ghana Local Outreach Paraguay Local Outreach Thailand Local Outreach

SEPTEMBER

Cambodia Local Outreach Laos Local Outreach Paraguay Local Outreach Thailand Local Outreach

OCTOBER

Nicaragua Local Outreach Paraguay Local Outreach Thailand Local Outreach

NOVEMBER

Ghana Local Outreach Laos Local Outreach Paraguay Local Outreach Thailand Local Outreach

DECEMBER

Laos Local Outreach Nicaragua Local Outreach Paraguay Local Outreach



www.smilesforeveryone.org





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